



CARING

HONEST

CREDIBLE

RELIABLE

EFFICIENT

PROFESSIONAL

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## JOIN OUR COMMUNITY AT **AUTOMOTIVE SOLUTIONS GROUP**

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To join Automotive Solutions Group please download this pdf, fill in the Expression of Interest form at the back of this document and email back to [admin@automotivesolutions.co.nz](mailto:admin@automotivesolutions.co.nz)



[www.automotivesolutions.co.nz](http://www.automotivesolutions.co.nz)

# Do you...

- Want to lift your business's image?
- Want to be part of a network of professional businesses that can help with workshop problem solving?
- Want to take the next step to have a more successful business?
- Want to improve employee's morale and work standards?
- Want better public perception of your industry and your business?
- Want to show your customers how committed to their needs you really are?

**If you have said yes to all of the above you already know why you want to be part of the Automotive Solutions Group.**

## What is Automotive Solutions?

We are a group of independent professional automotive specialists working as a co-operative group to market our business under a professional independent brand.

### Join our team and become part of our community.

#### At Automotive Solutions Group we have:

- ✓ **Connected Networking and Regular Meetings:** Members have regular, interactive meetings, an informative web-based forum and at least one national conference a year.
- ✓ **Experience:** Our membership includes many specialist repairers and successful business people who are only too willing to help and support others in the group with their business and the vehicles they work on. In turn this provides a more efficient workshop operation and encourages increased employee productivity.
- ✓ **A recognised nationwide "Brand":** Our brand inspires a raised standard of workshop presentation, greater customer confidence and loyalty.

## Frequently Asked Questions

### 1. Does my business name need to change?

It is not compulsory to put Automotive Solutions in the name but it is compulsory to incorporate the Automotive Solutions logo. If Automotive Solutions is going to be used in your name then the Board of Directors must approve the use first.

### 2. Can any Automotive Repairer join Automotive Solutions?

Once a completed Expression of Interest form is received it will be put before the Board for consideration. If the application is then successful the Board will then invite the applicant to become a shareholder and member. To be a member of Automotive Solutions you also need to maintain membership as an MTA member.

### 3. Will being an Automotive Solutions Member interfere with brand names/franchises of my business? i.e. AA Lube or Pit Stop

No, because Automotive Solutions is not a franchisee, it is a group of like-minded Automotive Repairers wanting to improve their businesses by sharing ideas, experiences and knowledge.

### 4. Is Automotive Solutions a franchise or buying group?

Neither. The group acts as a Company on a co-operative basis. The members own the company and run the company. Automotive Solutions is the only automotive networking group in New Zealand where the membership owns shares which are refundable if and when you leave the group. Automotive Solutions is a group that wants to enhance the reputation of their business and industry to their own customers and have the Automotive Solutions name recognised as the best professional in the Automotive Repair industry.

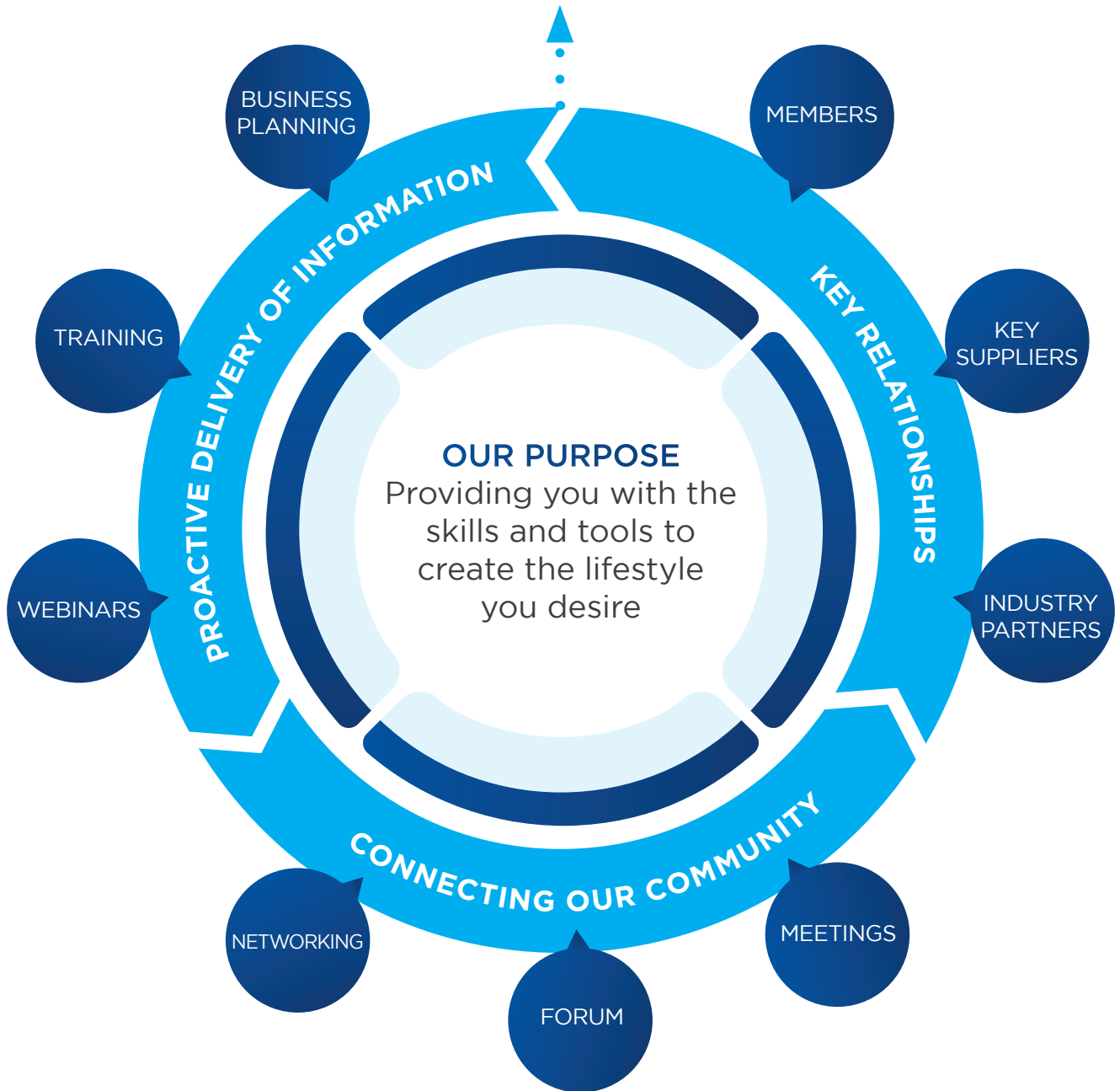
### 5. I want to know more? How do I join?

If you have questions that you would like answered, leave your contact details with our Administrator. One of our Board Members will then be advised and will be happy to answer your questions. Or you can complete an Expression of Interest form and send it to Automotive Solutions for consideration by the board.

**Automotive Solutions Ltd**  
E. [admin@automotivesolutions.co.nz](mailto:admin@automotivesolutions.co.nz)

# Our Vision

Supporting each other  
to be successful



# Members Testimonials



## DAKIN AUTO SERVICES OF LEVIN

**Accepting the invitation to join Automotive Solutions has changed our life & workshop for the better. The advice, comradery, technical and business assistance is invaluable.**

Belonging to a group of like-minded, forward thinking, incredibly knowledgeable workshop owners is a valuable part of how we do business. Having the courage to try new ways of doing things based on other workshops' successes and failures creates an environment ready to change and adapt with the times.

Our members forum helps us daily with everything from technical assistance to finding best suppliers of everything - workshop equipment to office supplies. And our key suppliers and other associated companies give us access to many cost effective benefits.

Belonging to an owner-operated nationwide group and not a franchise is a massive benefit without "over the top" costs. Joining is by invitation so we never have to worry about "the guy down the road" joining and diluting our area. It also provides our customers with nationwide backup for any assistance needed when they are away from home. Our group treat our customers like their own, which gives us peace of mind and a point of difference from other workshops in our area.

But the absolute best thing we get from this group is the meetings, social events and help when you need it. Everything from a beer and a chat to a "cheer up mate" call. We have loved every part of this group so far and look forward to a bright and prosperous future.



## SHEFFIELD CRESCENT AUTO CENTRE OF CHRISTCHURCH

**Sheffield Crescent Auto Centre has been a member of the Automotive Solutions Group since 2014.**

The values and information from this group have been invaluable to our business and the Automotive Solutions community are a group of welcoming, like-minded business owners.

*Proudly Caring For Your Safety*

# Members Testimonials



## PETERMARK AUTOMOTIVE OF NORTH SHORE AUCKLAND

**Our reason for joining Automotive Solutions came about by realising that being a small stand alone workshop it was going to get harder to keep up with technology, information, business practices and repair techniques.**

The concept of a co-op appealed to us rather than a franchise because with a franchise you have to continually pay an amount of your profit to a franchisor for their ideas. For us, knowing that we belong to a group of quality and ethical repairers, also being able to share repair information, repair techniques and business concepts has been invaluable.

Being able to offer our clients quality repairers in other parts of New Zealand if needed, gives us an edge over a standalone workshop. So in a nutshell, Automotive Solutions is similar to a franchise but without the costs involved.



## TAUPO AUTOMOTIVE OF TAUPO

**Joining the Automotive Solutions Group was the best move for our business. There are lots of advantages to joining the group such as group buying supplier discounts, advice from other workshops on the forum (staff or vehicle technical information), and help from other workshops when your customers have issues around the country.**

It's great to be part of a group that doesn't make you repaint your workshop and completely change the way you do things, but offers real, everyday useful industry information. Not to mention the meetings and catch ups are super valuable learning opportunities of how other workshops are operating. Every time you go to a meeting you return with something useful and some really great relationships.

*Proudly Caring For Your Safety*

# Key Suppliers

Automotive Solutions Group encourage the use of these key suppliers however it is not compulsory to use them. The group have worked hard to create relationships with like-minded suppliers in the industry. Not only do they provide excellent pricing and other benefits to your business individually, they also provide benefits to the group which ensures your fees are kept to a minimum.



VI TRAINING COURSES



# Expression of Interest

## Business Details:

Note: If Expression of Interest is approved, your contact details will be shared with suppliers and your company will be added to our website for the public to view.

Trading Name: .....

Legal/Trust Name: .....  
(If different from trading name)

How many years have you owned this business: .....

Business Phone: .....

Business Email: .....

Website: .....

Street Address of premises: .....  
..... Postcode: .....

Postal Address (Business) : .....  
..... Postcode: .....

Type of Business: .....  
.....

Description of Fleet: .....  
.....  
.....

Areas of Expertise: .....  
.....  
.....

Vehicle Franchise or Service Agency details: .....  
.....  
.....

MTA Membership Number: .....  
.....

## Expression of Interest

### Contact Persons:

1. First Name: ..... Last Name: .....

Email: .....

Phone: ..... Mobile: .....

Address: .....

..... Postcode: .....

Outside Interests: .....

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2. First Name: ..... Last Name: .....

Email: .....

Phone: ..... Mobile: .....

Address: .....

..... Postcode: .....

Outside Interests: .....

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# Expression of Interest

## What would you like to get out of this group?

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**Declaration:** I/we have read this completed Expression of Interest form and state that the particulars are correct and true. I/we have given this information to the Automotive Solutions Group to enable it to decide whether or not to invite me/us to be a shareholder. I/we authorise the Automotive Solutions Group to make any enquiries necessary about me/us from the referees named or from any other source. The Automotive Solutions Group reserves the right to decline any application without providing reasoning. By making this application I/we understand that:

1. I/we are financially solvent and credit worthy;
2. The Automotive Solutions Group has member standards which are required to be met at all times as both a member and a shareholder of the Automotive Solutions Group;
3. Upon invitation to join the Automotive Solutions Group I/we will receive information regarding member standards and member benefits, code of conduct and information regarding any disputes process;
4. I/we are prepared to network and share my/our information with other Automotive Solutions Group members;
5. I/we commit to attending one (1) Automotive Solutions Group meeting per year
6. I/we understand that the Automotive Solutions name and brand is not transferable on sale of the business.

Signature of Applicant:..... Date:.....

Referee 1:..... Phone Number:.....

Referee 2:..... Phone Number:.....

Referee 3:..... Phone Number:.....

**Complete and email this form to** Automotive Solutions at [admin@automotivesolutions.co.nz](mailto:admin@automotivesolutions.co.nz) along with photos of your building road frontage, the inside of the workshop, and the reception area.

## How much does it cost to be a member?

\$250..... Automotive Solutions Limited Shares (250)  
 \$300 + GST..... Joining Fee  
 \$500 + GST\*..... Yearly Subscription  
 (invoiced on a Pro Rata basis)

Each year thereafter, there is an annual fee of up to \$500 + GST\*  
 \*The Annual Fee is set at the Annual General Meeting and approved by members.